

Onions:

Total TEU/FEU:

The numerator represents the total number of 20-foot equivalent unit (TEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of TEU shipped, by a carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Onions are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

TEU = 20-foot Equivalent Unit (20-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

Issue Date: September 30, 2003 Page 1 of 4

Seattle/Tacoma/Portland Ports To Hong Kong

Onions

Monthly Market Share For: July 2003

Month\Year: 20.0 \ 98.1

Within that. 20.0 (00		Market	Transit									
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
OOCL	50%	14%	13	\$3,875	\$230	\$40						\$4,145
APL	30%	59%	13	\$3,660	\$230	\$40						\$3,930
NYK Line	20%	4%	14	\$2,775	\$230							\$3,005
Hyundai	0%	12%	16									
COSCO	0%	4%	17	\$3,425	\$230							\$3,655

Weighted Average Container Rate \$3,853

Issue Date: September 30, 2003

Seattle/Tacoma/Portland Ports To Keelung, Taiwan

Onions

Monthly Market Share For: July 2003

Month\Year: 106.0 \ 308.2

Wionth (Tour. 100.0)	Market Share	Market Share CY	Transit Time in Days										
Carrier				Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	70%	51%	18	\$3,400	\$230	\$40							\$3,670
Yang Ming	30%	12%	14										
Maersk-SeaLand	0%	18%	21	\$3,775	\$230	\$40	3%						\$4,158
COSCO	0%	10%	13	\$3,525	\$230								\$3,755
Hanjin	0%	4%	14	\$145 ¹⁶	\$12 ¹⁶	\$40						21 KT	\$3,337

Weighted Average Container Rate \$3,670

Issue Date: September 30, 2003

¹⁶ Rate is calculated per KT not by container.

Seattle/Tacoma/Portland Ports To Tokyo, Japan

Onions

Monthly Market Share For: July 2003

Month\Year: 112.0 \ 1,232.3

Within (1 car. 1 = 10).	-,	Market	Transit Time in Days	Ocean Rate									
Carrier	Market Share	Share CY			BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	52%	13%	11	\$3,775	\$230	\$40	41%						\$5,593
Evergreen	34%	17%	16	\$3,100	\$230	\$40							\$3,370
NYK Line	13%	1%	10	\$2,825	\$230								\$3,055
Yang Ming	2%	2%	21										
COSCO	1%	62%	12										
MOL	0%	3%	10	\$3,300	\$230	\$40							\$3,570

Weighted Average Container Rate \$4,502

Issue Date: September 30, 2003